



## **BP Azerbaijan International Operating Company – Case Study**

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Swift signed a contract with BP Exploration Ltd. in 2001, in an agreement to provide manpower support to their major projects in the Caspian Sea region. Due to Swift's expert recruitment team and extensive network of candidates, we were able to provide staff for all phases of the different projects, including the following: design, construction, commissioning, and operations. We still have many operational personnel based on these projects to date.

Throughout the expansion of the ACG Project, Swift provided personnel to the offshore oil platforms including the Central Azeri platform, the East Azeri platform, the West Azeri platform, and the Deep Water Gunashli (DWG) platform. At the same time, Swift also provided personnel to BP to support the Shah Deniz project, which maximized the development of the gas field in Azerbaijan. The BTC/SCP Pipeline was the third project that Swift provided manpower to, thus ensuring full support to BP's operations in the Caspian Sea region.

Although both the ACG and Shah Deniz projects are based in Azerbaijan, project offices and fabrication sites are based globally. Due to Swift's global infrastructure, we were able to provide personnel in Azerbaijan, Norway, France, Singapore and the UK. In addition, the pipeline project involved Swift mobilizing personnel to Georgia and Turkey. Over the lifetime of the projects Swift became BP's largest supplier of contract personnel. At peak staffing numbers, Swift had nearly 500 people based in Azerbaijan as well as the UK, Georgia, and Turkey.

Swift's service levels and recruitment capability have ensured that we are one of BP's preferred manpower providers for the next stage of projects, which include the Shah Deniz Full Field Development, the Chirag Oil Project, and the Sangachal Terminal expansion program. Swift has retained high numbers of staff in-country during the operational stage of the original projects, and we are now well positioned to assist BP in the hiring and mobilization of further personnel for the new projects.

Regular communication, meetings, and reviews with BP have ensured that Swift is constantly adapting to meet BP's needs and provide the service levels that BP expects.